ALL LIVES HAVE EQUAL VALUE

An introduction to the Bill & Melinda Gates Foundation
WE ARE IMPATIENT OPTIMISTS WORKING TO REDUCE INEQUITY AROUND THE WORLD
MAKING MARKETS
WORK FOR THE POOR
Grantees and partners are at the center of our work

Together, we take risks, push for new solutions and harness the power of science and technology

This work requires support from governments, the private sector, communities, nonprofits and individuals
HOW WE WORK WITH OUR INDUSTRY PARTNERS

- Funding and expertise to reduced risks for new product R&D
- Access to existing and shaping of new markets
- Connections to our global health partner network
  - Academia
  - Government
  - NGOs
  - Regulatory & Policy
- Advocacy
- A pivotal role in improving global health
WHAT KINDS OF INVESTMENTS DO WE MAKE?

**Grants**
- Funding for projects, products, and infrastructure

**Contracts**
- Support for activities that benefit the public or charitable sector

**Guarantees**
- Backstops on loans or loan portfolios, volume guarantees, and other guarantees

**Fund Investments**
- Investments in funds managed by external fund managers

**Direct Equity Investments**
- Investments to purchase shares of companies

**Loans**
- Low-interest loans to NGOs, financial institutions, or companies
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GATES FOUNDATION STRATEGIC INVESTMENT FUND

Alongside our Foundation Colleagues, we have invested $1.9bn in 70+ companies since 2009 across a wide range of strategic priorities

- We look for great technologies and great management teams who can apply their skills and resources to **combating infectious disease**

- We look for win-win partnerships, where increasing access to a global health product or service to **disadvantaged populations** is also **good for your business**

- We believe in the power of markets and invest across, directly and indirectly, across asset classes out of our current **$2bn fund**

- We can invest along the innovation and delivery spectrum but our primary strategic focus is on **our priority diseases**.
We make different types of investments at each stage of the product development cycle for vaccines, therapeutics, and diagnostics.